



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 21, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$73,910	29
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$31,235	6
Lemar, Mike	Sunshine State Agency	\$30,814	17
Gold Producers (\$10,000 - \$30,000)			
AmeriLife		\$25,245	32
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,445	7
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$19,200	7
Ahlbum, Tim	Health Coverage Solutions	\$19,043	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$18,863	21
Clark, John W.	Senior Solutions Insurance Agency	\$18,683	8
Barta, Devin M.	Barta Insurance Agency	\$15,755	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$13,404	8
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,104	4
Schwartz, Scott J.	Insurance Protection Services	\$10,572	1
Rosati, Lisa	Rosati Insurance Agency	\$10,488	3
Silver Producers (\$5,000 - \$10,000)			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$9,944	12
Chacon, Cesar	The Insurance Hub	\$7,680	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$7,608	1
Haft, Gary S.	JMH Advisors, Inc.	\$7,560	1
ERIN Marketing, Inc.		\$7,271	4
Futurity First Insurance Group, Inc.		\$6,408	4
Maisonet, Joseph	Maisonet Insurance Agency	\$6,036	1
Cheek, Steven J.	Cheek Insurance Agency	\$5,628	1
Titus & Assoc Ins & Financial		\$5,496	1
Catron, Edward A.	Catron Insurance Agency	\$5,160	2
Shaw, Tim	Shaw Insurance Agency	\$5,160	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,122	2
Bronze Producers (\$2,500 - \$5,000)			
Edwards, Jackson IV	Edwards Insurance Agency	\$4,476	2
Heller, Mark	Heller Insurance Agency	\$4,451	1
Alan, Stuart	Senior Care Insurance Center	\$4,368	2
Baacke, Brian W.	Baacke Insurance Agency	\$4,164	2
Wroblewski, Robert M.	SOS Insurance Group	\$3,912	2
Professional Group Plans, Inc.		\$3,820	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,672	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,647	1
Maisto, Stephen	Senior Health Solutions	\$3,588	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,444	4
Waxman, Andrew B.	Waxman Insurance Agency	\$3,108	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$3,096	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,096	1
Semryck, Steven I.	Semryck Insurance Agency	\$2,976	2
Forthman, Elaine T.	R & E Marketing Assoc., Inc.	\$2,931	1
Carran, John S.	Carran Insurance Agency	\$2,844	1
Curtis, Lonnie G.	Curtis Insurance Agency	\$2,844	1
Lucas, Janice	Lifton Insurance Agency, Inc.	\$2,844	1
Hubler, Christine	Hubler Insurance Agency	\$2,772	1
Centerstone Insurance & Financial Svcs.		\$2,675	3
Barrett, Vincent J.	Barrett Insurance Agency	\$2,616	1
Seiden, Julie	Seiden Insurance Agency	\$2,616	1
Senior Services of North America, Inc.		\$2,616	1



Weekly Leader Board

FOR THE WEEK ENDING

Writing Agents

Combined Health/Life

February 21, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Stevens, Ray	\$12,488	Brown, Christopher	\$10,848
Sachs, Kerry	\$12,251	Schwartz, Scott J.	\$10,572

Silver Producers (\$5,000 - \$10,000)

Ahlbum, Tim	\$9,935	Payant, Thomas A.	\$6,036
Sheldon, Paul, CLU, ChFC	\$7,608	Dega, Brigett L.	\$5,676
Waton, Danielle	\$7,560	Hunt, Marilee	\$5,628
Kempler, Gary S.	\$7,080	Hughes, Duane	\$5,496
Milian, Evarist Jr.	\$6,674	Laughlin, James A.	\$5,352
Holzman, Robert	\$6,575	Greenstein, Bruce	\$5,160
Gilbert, Brian	\$6,264	Johnson, Devin P.	\$5,112
Jaffe, Joseph A.	\$6,144		

Bronze Producers (\$2,500 - \$5,000)

Heller, Mark	\$4,451	Cohen, David G.	\$2,928
Balogh, Christian J.	\$4,344	Costanzo, Nicholas P.	\$2,927
Barta, Devin M.	\$4,284	Weingarden, Estelle	\$2,846
Esch, Jagger W.	\$4,092	Burke, April L.	\$2,844
Lemar, Michael	\$3,780	Curtis, Lonnie G.	\$2,844
Gordon, Ian	\$3,768	Hall, James T.	\$2,844
Goldenberg, Karen S.	\$3,672	Lembcke, Julia G.	\$2,844
Kitay, Laura A.	\$3,672	Lucas, Janice	\$2,844
Lissarague, Vidal	\$3,647	Minervini, Debra A.	\$2,844
Ottovegio, Xiomara	\$3,588	Quigg, Thomas L.	\$2,844
Fuller, Bret A.	\$3,576	Rabinowitz, Arnold	\$2,844
Lovelace, Susan	\$3,359	Saylor, Dexter R.	\$2,844
Gilbert, Matthew C.	\$3,276	Shotwell, Mary P.	\$2,844
Borenstein, Jadzia	\$3,191	Hubler, Christine	\$2,772
Waxman, Andrew B.	\$3,108	Vickers, Jordan	\$2,760
Hoyek, Tony N.	\$3,096	Schauermaun, Joshua	\$2,759
Wiedersum, Bryan F.	\$3,096	Ahmed, Nur N.	\$2,700
Edwards, Jackson IV	\$3,084	Mednick, Blake A.	\$2,688
Varvaro, Mary A.	\$3,080	Dettloff, Scott	\$2,676
Bahlkow, Valerie J.	\$3,022	Barrett, Vincent J.	\$2,616
Schrupp, Billy L.	\$2,964	Gesla, Walter	\$2,616
Forhman, Elaine T.	\$2,931	Seiden, Julie	\$2,616